

BOARD AGENDA ITEM

January 24, 2023

SUBJECT:

Approval to utilize GovDeals Online Government Surplus Auction Services as a method of disposal for items declared to be surplus.

BACKGROUND INFORMATION:

The Procurement Department formally solicited services for a Professional Auctioneer multiple times last year and received zero (0) responses from auctioneer service providers. Due to the lack of responses, the Procurement Department is seeking to utilize GovDeals.com an online auction services platform to dispose of surplus items.

ADMINISTRATIVE CONSIDERATION:

The Procurement Code allows for the sale of items that are declared unusable to the District. The method of disposal of surplus items must be public auction or competitive sealed bid. All proceeds received from the sale of surplus items shall be deposited into the District's General Fund.

RECOMMENDATION:

Authorize the Administration to dispose of items by online public auction utilizing GovDeals, an experienced and proven online government surplus auction service to facilitate the process. [Note: Items to be disposed have been previously approved for disposal through Board action. Items identified for disposal in the future will be presented for Board approval, consistent with historical and appropriate handling.]

ATTACHMENT:

GovDeals Business Proposal

PREPARED BY:

M. O. Traxler III
Sherell Murphy

GovDeals[®]

Online Government Surplus Auctions

A business proposal for:

Online Auction Services

to:

Aiken County School District, SC

Point of Contact:

Chris Lassiter, Business Development Manager

Phone: 828-527-7705

Email: lassiter@govdeals.com

Liquidity Services Operations LLC

Providing government-exclusive online auction services since 2001

www.GovDeals.com

Toll-Free: 1-800-613-0156 Fax: 334-387-0529

100 Capitol Commerce Blvd., Suite 110, Montgomery, AL 36117

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Section A. Executive Summary

Comprehensive Auction Services for Government Agencies

GovDeals is thoroughly prepared to perform online auction services for the District by immediately providing our online auction system and hands-on customer service. Dedicated GovDeals staff members will serve the District on a regular and ongoing basis through on-site and remote service, consultations, marketing planning, and payment collection.

GovDeals' capability and capacity as an organization to successfully provide our auction platform, personal service, and payment collection and remittance services to the District is underscored and demonstrated daily, as we provide these very services to more than 17,000 government agencies throughout the U.S. and Canada (including over 60 School Districts in South Carolina) as our only business. These thousands of government agencies have found GovDeals to be the most efficient, lucrative, and transparent online surplus solution available to governments.

GovDeals will provide the District with a turnkey approach to selling government surplus assets via our web-based auction system, www.GovDeals.com, with hands-on support from GovDeals to create auctions. The District will be trained to respond to bidder inquiries as well as accessing detailed reports of auction activities and revenue. The District may have unlimited user accounts, and access to the GovDeals system can be tailored to the job duties of the District employees through the use of five security levels, including "view only" setting that is useful for accounting staff to access sales and reconciliation reports.

Our specialized auction website allows prospective buyers to view unlimited photographs, videos, and thorough descriptions, ask questions, and enter bids for the District's surplus property. The items will be auctioned under your Terms and Conditions, including District-dictated time frames for payment and pickup.

GovDeals' online auction platform and service includes, at no additional cost:

- Turnkey auction functionality with unlimited user accounts
- Real-time reporting tools within secure account
- 4 million active GovDeals bidders – verified through GovDeals' multi-layer registration process that includes vetting against the anti-terrorism watch list by E2Open's global trade management software
- Personal service by the District's locally based Account Manager with 24/7 on-call availability; on-site service appointments will be provided on at least a quarterly basis to create auction listings
- Extensive marketing outreach to targeted bidders at GovDeals' expense – drives competitive bidding, increasing the final selling price of auctioned assets!
- Hands-on training for employees to access reports and answer bidder questions

Why Choose GovDeals?

Our experience, innovative design and features, and devotion to personal service offers a clear and significant differentiator between us and providers of traditional auctioneer events. Furthermore, it would cost the District nothing to choose GovDeals to sell its surplus!

Additionally, we have an **expanded service model** that can help the District with every aspect of the surplus selling process. As an online auction platform (with 1 million+ registered bidders in North America) **with local in-field support**, we can help the District with the following:

- Taking physical inventory of all declared surplus assets
- Establishing appropriate lot quantities for each auction
- Taking photographs of all assets
- Building Short and Long Descriptions of all auction pages
- Establishing Auction Parameters (timelines, starting bids, bid increments, reserves, if any, etc.)
- Listing all assets to auction, generally between 10-14 days per auction
- Provide exposure of your surplus assets to over 4 million registered bidders in North America via all LSI platforms, including **over 10,000 registered bidders just within a 50-mile radius of Aiken**
- Create GovDeals targeted marketing campaigns for eligible assets
- We'll collect all bidder payments on your behalf and pass **ALL** GovDeals fees to the winning bidder(s); therefore, **ensuring that it costs nothing for ACPD to utilize GovDeals to sell its surplus.** The District will receive 100% of the winning bid amount on each sold asset.
- Depending on how your auctions are configured, we likely can meet all your winning bidders, having them sign Bills of Sale, obtaining proper identification, and ensure that assets are efficiently removed from ACPD premises
- Provide the District its monies on all sales the following week via ACH/direct deposit or paper check
- Provide the District with post-sale reporting for auditing purposes, if needed

Section B. Experience and Qualifications

GovDeals' Background

The first online auctions for government agencies were conducted on GovDeals.com in early 2001. The company's earliest client sellers were pleased that GovDeals satisfied all of their agencies' internal compliance needs for transparency and audit purposes, and now the company had to prove that it could achieve equal or better sales results compared to traditional auctioneers.

Through the technological innovations of the GovDeals platform and our robust marketing outreach, GovDeals is able to consistently achieve higher net sales results for our clients when compared to any online or live auction vendor, while also helping clients ensure transparency and compliance with surplus disposition policies every step of the way.

GovDeals was founded in 1999 and was acquired by Liquidity Services, Inc., in 2008. Headquartered in Bethesda, MD, Liquidity Services is a publicly held corporation with stock traded under the call letters LQDT on the NASDAQ stock exchange. Liquidity Services is a debt-free and financially strong corporation that operates several other reverse supply chain online marketplaces in addition to GovDeals. Upon the acquisition, GovDeals quickly became one of Liquidity Services' flagship marketplaces and also one of its most successful.

At the beginning of 2020 our longtime parent company, Liquidity Services, Inc., completed an internal merger, bringing GovDeals, Inc., under the subsidiary umbrella of Liquidity Services Operations, LLC. Other than the legal name of our company, every aspect of the superior service our clients have come to expect remains the same, including our senior management and dedicated local staff members, as well as the operation of our online auction website, www.GovDeals.com.

With our original management team continuing to run the business, GovDeals now has 100 direct full-time employees, with more than half working remotely from the field in order to best serve clients in their local areas. This includes 2 representatives to serve clients in South Carolina. In addition to this direct staffing, additional support and substantial resources come from our parent company.

Today, over 17,000 state and local governments, including over 1,800 public school districts, have transitioned some or all of their surplus auctions to GovDeals.com, and our company has facilitated the sale of over 2.6 million government-owned assets/lots for total auction sales surpassing \$3.5 billion. In South Carolina alone, over 520 government entities have successfully sold over 113,700 surplus assets/lots for total auction sales exceeding \$240 million.

GovDeals' Capabilities

GovDeals' capability and capacity as an organization to successfully provide our auction platform, personal service, and payment collection and remittance services to the District is underscored and demonstrated daily, as we provide these very services to over 17,000 government entities throughout the U.S. and Canada (including over 60 school districts in South Carolina) as our only business. Government is the only market GovDeals serves.

These thousands of government agencies have found GovDeals to be the most efficient, lucrative, and transparent online surplus solution. Underscoring the experience, service, and results we provide is an end-to-end process and system that provides a secure, redundant, and transparent environment to feed real-time and archival data to District personnel.

GovDeals successfully completed over 316,300 auctions during the past 12 months for total sales surpassing \$554 million. This includes over 51,400 vehicles and over 9,300 pieces of heavy equipment. Over 7,700 government entities sold surplus on GovDeals during this 12-month timeframe, and over 145,800 unique bidders participated in the auctions, placing over 5.3 million bids.

- GovDeals auctions are conducted in a totally transparent environment with terms and conditions, bid history, and results easily accessible by the public during the auction and for one full year after auction completion.
- Robust reporting and a perpetual audit trail are readily accessible within each GovDeals client's account in perpetuity.
- Our clients have access to consultative service and proven online auction best practices, as well as auction strategies that have been developed and fine-tuned during GovDeals' 21 years in the government-exclusive online auction business.
- GovDeals is a financially strong vendor that remits payments to clients weekly, and GovDeals shoulders liability for chargebacks or fraud that may occur.
- Extensive marketing outreach will be provided to reach targeted bidders at GovDeals' expense. This drives competitive bidding, increasing the final selling price of your auctioned assets. Marketing efforts provided by GovDeals include niche print and online publications, email marketing, local advertising, press releases, and more. Additional information about GovDeals' marketing outreach component is provided on Pages 23-27.

Vitally, GovDeals is built to provide personal, hands-on service to each government client locally through an assigned Account Manager and Regional Business Development Manager, as well as a deep commitment to support from our corporate offices. Your Account Manager will schedule on-site or remote appointments with the District at least once each quarter (at minimum, 4 times per year) for GovDeals to lot, take photos, write descriptions, post the District's surplus assets to our auction website, and meet buyers for pickup. The District will then be able to monitor its online auctions and answer questions from bidders. Auctions can be withdrawn at any time by the District or by GovDeals at the District's request.

When the auction closes, GovDeals will provide documentation of the sale and will collect payment from buyers. Buyers will then schedule removal appointments, managed by GovDeals at the District's premises. Throughout the auction cycle, GovDeals will also provide

dedicated service for problem solving and case-by-case strategy recommendations, including marketing, best practices, remittance and recordkeeping services, and technical support.

We back up our hands-on, local relationship with a large and experienced staff in all functional areas located at GovDeals' headquarters. The District will have direct access to our accounting, marketing, and bidder support teams, as well as to our Client Help Desk and executive management. GovDeals will support the District by phone, email, in-person meetings, live chat, and webinars. There will be no additional cost for any of these services.

GovDeals' management team believes in developing skills throughout our organization and not to be reliant on managers alone to resolve time-sensitive questions or infrequent issues. Therefore, your Account Manager is armed with the knowledge and the authority to make most decisions, preventing a delay in service as management is consulted. However, our senior managers are available to the District at any time by phone and email, and we will provide on-site or remote meetings for problem solving and strategy development as needed.

Commitment to Personal Service

Properly managing the sale of government assets and ensuring maximum ROI requires a great deal of knowledge and expertise. Although our platform is designed for the efficiency of self-service, GovDeals is committed to sharing our strategy knowledge with the District through very interactive and hands-on service.

GovDeals proposes to provide hands-on service on at least a quarterly basis to lot, take photos, write descriptions, post surplus assets to our auction website, and meet buyers for pickup.

In addition to providing a dedicated staff member to perform the day-to-day functions of the District's surplus auction process, GovDeals will provide dedicated service for technical support and case-by-case strategy recommendations, including marketing, lotting strategies, and process improvement efforts.

The District will only be responsible for answering questions from bidders (see example at right).

We combine this hands-on service with our easy-to-use website, a large and targeted bidder audience, knowledge of auction best practice, a robust marketing program, and a history of compliance with government requirements and regulations, to offer a service that is unequalled by other vendors.

GovDeals will provide easily accessible, highly responsive technical support and customer

Q&A Functionality

? Questions and Answers

Q: Why is this a salvage title? (8/16/21 1:23 PM)

A: front end damage (8/16/21 2:11 PM)

Q: Why was it relisted (8/16/21 3:40 PM)

A: mileage discrepancy (8/17/21 6:10 AM)

Q: Can you show pics and explain front end damage? (8/16/21 6:43 PM)

A: front end damaged was repaired i will add pics (8/17/21 6:15 AM)

The Q&A functionality within the District's GovDeals account will allow prospective bidders to submit questions via the auction page, allowing the District to answer either privately by email or publicly on the auction page for all bidders to view.

service to the District in addition to on-site service appointments. Your Account Manager may be reached by cell phone or email 24 hours a day, 7 days a week. If for any reason, your Account Manager is not immediately available, you may contact GovDeals' Client Help Desk. Staffed by fully trained Client Service Representatives, the Help Desk provides technical support and problem-solving by toll-free phone, live chat, and email are available Monday-Friday from 8am-8pm EST.

Setting GovDeals apart from the competition, we continue to properly and proactively scale our business so that we may deliver on our promises by hiring and retaining solid, hardworking, and dedicated employees nationwide that believe in what we do. Our extremely low turnover has allowed GovDeals to create a strong culture of shared success and ownership in the best practices that make us a committed partner in success.

Section C.

Fee Structure

No Fees & No Risk to the District

Fee to the District:	0%
Buyer's Premium:	12.5%

The District will receive 100% of its auction proceeds. The only fee to GovDeals will be paid in the form of the Buyer's Premium. A monthly statement will be provided within your GovDeals account, but the District will have no bill to pay.

There will be no fee to the District for use of GovDeals' services and support. There will be no additional fees, including for marketing, 24/7 support, listing fees, credit card fees, training, software upgrades, assistance loading assets, on-site or remote consultations, etc. This fee structure includes utilization of GovDeals' online auction platform, as well as GovDeals providing On-Site Service on at least a quarterly basis to take photos of surplus assets, write descriptions, create auction listings, and manage buyer pickups at the District's premises after the auctions close.

GovDeals will shoulder liability for chargebacks and buyer fraud that may occur. GovDeals does not withhold payment during the 30-day chargeback window; payments will be remitted electronically the week following pickup by the buyer.

Section D.

Work Approach

Your GovDeals Team

GovDeals will provide easily accessible, highly responsive technical support and customer service to the District. The District will be given direct phone numbers and email addresses for each person on the account team. This team is comprised of the following:

- A dedicated Account Manager who will be the District's resource to provide on-site service appointments to take photos of surplus assets, create auction listings, and meet buyers when the District has surplus assets to auction. He will also be available 24/7 for remote service for any technical questions, marketing strategy, etc., throughout the duration of the business relationship. Your Account Manager may be reached by cell phone or email 24 hours a day, 7 days a week and will provide on-site and remote support whenever needed. Your Account Manager, Scott Norene, is based in Blythewood and travels throughout the area to support clients on a regular basis.
- A customer support help desk team to provide additional service and support.
- A regional Business Development Manager to confirm that the service provided by GovDeals meets the District's specific needs and requirements and to ensure contract compliance.
- A marketing support team to market the District's assets to targeted bidders to maximize competition and return on investment.
- Customer Service to help bidders register and ensure they comply with the terms and conditions of the District's auctions.
- An accounting team to ensure the District's auction sales and proceeds are properly reconciled and remitted weekly.

Auction Timeline

GovDeals offers a comprehensive, turnkey, live web-based auction platform for the District's surplus sales needs. We will provide online auction services, recordkeeping, server security and auction website reliability, marketing services, payment collection, and hands-on training and support in order to ensure the successful operation of your government's surplus property auctions. The GovDeals auction platform can be used on an ongoing, as-needed basis, and assets are auctioned as-is, where-is, and without warranty.

Although our platform is designed for the efficiency of self-service, we extend a hands-on service commitment to the District, wherein GovDeals will take photos and post assets to auction on at least a quarterly basis, and we will also manage buyer pickup appointments at the District's premises.

Your GovDeals Account Manager will schedule on-site appointments with the District at least once per quarter as requested for GovDeals to lot, take photos, write descriptions, and post the District's surplus assets to our auction website. The District will then be able to monitor its online auctions and answer questions from bidders. Auctions can be withdrawn at any time by the District or by GovDeals at the District's request.

When the auction closes, GovDeals will provide documentation of the sale and will collect payment from buyers. Buyers will then schedule removal appointments with GovDeals at the District's premises. Throughout the auction cycle, GovDeals will also provide dedicated service for problem solving and case-by-case strategy recommendations, including marketing, best practices, remittance and recordkeeping services, and technical support.

The general timeline of the online auction process is as follows:



The District's GovDeals Account Manager will schedule an on-site service appointment with the District on at least a quarterly basis. At the service appointment, the Account Manager will take multiple photographs of each surplus asset to be auctioned and will also fill out asset inspection forms for all assets.



The Account Manager will upload photos to the District's GovDeals account and will use the asset inspection forms to post descriptions for each auction. Upon request, the District may review draft auctions before they are sent live.



For high-value and particularly specialized assets, a marketing plan will be developed by GovDeals' Marketing Department and, upon request, will be presented to the District for advance review and approval prior to auction. Marketing campaigns will run while the auction is open for online bidding.



The auction(s) will be open for bidding for 7-10 days, in most cases. While the auction is live, the District can monitor progress of its auctions at www.GovDeals.com. The District should answer any bidder questions that may be posted via the GovDeals Q&A system. The District's Account Manager will also monitor auctions for quality assurance.



After the auction has ended, the District will automatically be emailed a Seller's Certificate with details of the sale and contact information for the winning bidder; and the winning bidder will automatically be emailed award notification(s) with a link(s) to the Buyer's Certificate(s) with sale and payment details.



The winning bidder is responsible for making payment on GovDeals.com within 5 business days after auction close (this time period may be shortened or lengthened by the District if desired). Upon the buyer's successful payment by credit/debit card (Visa, MasterCard, Discover, and American Express are accepted), PayPal, or wire transfer, the District will receive notification that payment has been made, along with the Bill of Sale.



The buyer is required to pick up assets within 10 business days after auction close (this time period may also be adjusted by the District if desired). The winning bidder is responsible for scheduling an asset removal appointment with GovDeals at the District's premises. At pickup/removal, the winning bidder must present photo ID and the District should verify the bidder's documentation. After both the buyer and the District representative sign the GovDeals Bill of Sale, the asset may be released to the winning bidder. The signed Bill of Sale, and any other documentation as desired, may be uploaded to the closed auction for recordkeeping purposes.



GovDeals will mark assets “Picked Up” within the District’s GovDeals account to trigger payment remittance. Assets marked “Picked Up” by Friday will be included in the next week’s payment cycle. GovDeals will withhold the Buyer’s Premium and will electronically remit 100% of your auction proceeds to the District. If applicable, GovDeals will also remit taxes to the appropriate taxing authorities.

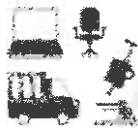


The District’s remittance payment may be sent to multiple accounts as desired, such as individual selling departments. Even if sent to a general fund, data can easily be separated out for auditing purposes using a department code, and all reports are exportable to Excel.



GovDeals accepts responsibility for chargebacks and fraud that may occur, so the District will not be liable for any payment disputes. GovDeals may request a copy of the signed Bill of Sale from the District in the case of a payment dispute after an asset has been removed by the buyer.

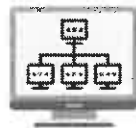
Online Auction Process Overview



Surplus item is declared ready for auction



Surplus item is then listed on GovDeals



GovDeals markets your items across targeted sites



Surplus item is sold on GovDeals



Buyer makes payment and picks up item



Decrease

- Environmental Footprint
- Asset Depreciation
- Unwanted Inventory

Increase

- Return on Investment
- Cash Flow
- Usable Space

Detailed Reporting to Ensure Compliance with the District's Surplus Policy

Just as procurement departments routinely use modern procurement portals for contracts, purchasing, and vendor communication on the front end (and often utilize asset management software while items are in service), procurement officials need transparency and detailed reporting on the back end as they dispose of surplus assets. The use of technology enables procurement officials to operate and monitor the entirety of their purchasing and disposition processes while spending taxpayer dollars efficiently and transparently.

Through GovDeals' robust online platform, your procurement department and end users will have full transparency through secure auditable reporting of surplus sale items, the number of bids received, date and time of each bid, and the names of winning bidders, as well as cumulative data in any date range chosen. These real-time reports will provide purchasing officials with peace of mind that their processes are indeed compliant with their surplus disposition policies. Additionally, the most recent 12 months of GovDeals' online auction results may be viewed by anyone searching at GovDeals.com, providing transparency to the general public.

GovDeals will record all bids and provide real-time reporting and summary reports within your account. Users will have 24/7 access to an array of real-time reports, as well as the ability to view a detailed bid history and audit trail of all the District's auctions at any time during the auction or after its close, without expiration or archiving.

GovDeals' interactive reports are accurate and detailed, enabling the District to track all assets from the time they are loaded into the GovDeals system until they are sold and proceeds are collected. GovDeals' reports can be viewed online, sorted, printed, and/or exported to Microsoft Excel. Many reports can be customized to unique needs the District may have. Whether under contract with GovDeals or not, you will continue to have perpetual access to its GovDeals reports without limitation or expiration – ever.

Invoicing Report

The Invoicing Report, also referred to as the reconciliation statement, details all assets sold each month. This statement is available to the seller to summarize the month's financial transactions. The report, available in PDF and hard copy, displays item description, inventory ID number, date sold, sold amount, fee percentage and amount, seller/buyer certificate ID number, and credit details if any.

GovDeals		Agency Contact:		Invoice #:		Invoice Date: 11/1/2017-11/1/2017		Due Date: 3/2/2017	
Asset Description	Inventory ID	Date Sold	Sold \$	Fee %	Fee \$	Certificate ID	Credit Date	Credit \$	
Street Broom-Pull Behind / Used / DS16-9254-1	DS16-0251-15 / YWDC?	1/14/16	\$27.00	0.00%	\$0.00	215-0116171930-6897	Credit	0.00	
Hunter Wheel Balance Machine / Used / DS17-00	DS17-0089-17 / BUILT	1/16/17	\$152.00	MIN	\$0.00*	215-0116171930-6897			
2006 E1 GO Golf Cart / Usable / Unit 15 / DS1	Unit 15 / DS17-0085-1	1/16/17	\$2,130.00	MIN	\$0.00*	217-0116171954-6897			
Cushman 5th Wheel Top Dresser / Used But Read	DS16-0259-27 / Top Dre	1/19/17	\$750.00	MIN	\$0.00*	214-0116172000-6897			
2004 EZ GO Golf Cart / Usable / Unit 5 / DS17	DS17-0085-21 / Unit 5	1/23/17	\$1,527.00	MIN	\$0.00*	216-0123171838-6897			
Snap-On Tire Changer / Used / Works / DS17-00	DS17-0089-27 / Tire Ch	1/23/17	\$877.00	MIN	\$0.00*	216-0123172000-6897			
2004 EZ GO Golf Cart / Usable / Good / DS17-0	DS17-0085-57 / Unit 99	1/30/17	\$2,070.00	MIN	\$0.00*	216-0123171838-6897			
			\$7,506.00		\$0.00				\$0.00


No money to date; this statement is for your records only. Credit will be applied in the same month they are entered to the GovDeals system.		Total Fees: \$0.00
If you have any questions or questions, please contact Accounting at 1-800-613-0158 option 4.		Prior Sales Credits: \$0.00
Thank you!		Current Credits: \$0.00
* denotes fee was withheld by GovDeals		Fees Withheld: \$0.00

Total sold amount for the month is also included on this report, as well as the total fee amount. While the vast majority of selling governments elect GovDeals to withhold our fees and remit the net proceeds, this report also serves as the monthly invoice for sellers that collect their own buyer payments or prefer to receive gross proceeds. In these cases, the Invoicing Report will provide a calculation of total fee amount due to GovDeals with terms of net 30 days.

Invoicing Report: Departmental Option

The Invoicing Report can be departmentalized. Even if proceeds are sent to a general fund, departmental invoicing is available, wherein invoices are separated by department to facilitate efficient reconciliation.

Below are examples of Departmental Billing invoices and reports that many of our large municipal clients find extremely beneficial to centralize their surplus procedure and accounting reconciliation, while maintaining divisional autonomy in the day-to-day operation.




Cedar Rapids, IA
City Services - Information Technology
101 1st St SE
Cedar Rapids, IA 52401-1205

Agency Contact: Lori Haskell
Invoice #: 484-052016
Invoice Date: 5/1/2016-5/31/2016
Due Date: 6/30/2016

Asset Description	Inventory ID	Date Sold	Sold \$ Fee %	Fee \$ Certificate ID	Credit Date	Credit \$
HP Printers - Lot 184	36-18	5/16/16	\$92.00 44%	\$5.00* 1700-0504161900-484		
HP Storage Equipment - Lot 1	44-18	5/16/16	\$10.00 44%	\$5.00* 1704-0516161900-484		
HP 1-U Rack Mount Server - Lot 4	45-18	5/16/16	\$5.00 44%	\$5.00* 1705-0516161916-484		
HP 2-U Rack Mount Server - Lot 5	46-18	5/16/16	\$5.00 44%	\$5.00* 1706-0516161930-484		
Lenel 4-U Generic Server / Workstation - Lot	47-18	5/17/16	\$5.00 44%	\$5.00* 1707-0517161900-484		
HP 1-U Rack Mount Server - Lot 7	48-18	5/17/16	\$2.50 44%	\$5.00* 1708-0517161915-484		
HP 1-U Rack Mount Server - Lot 8	49-18	5/17/16	\$7.00 44%	\$5.00* 1709-0517161930-484		
Server Memory (RAM) Lot 9	57-18	5/17/16	\$18.00 44%	\$5.00* 1711-0517161945-484		
HP Power Supplies - Lot 10	66-18	5/17/16	\$5.00 44%	\$5.00* 1715-0517162000-484		
NetApp Data Storage Equipment - Lot 2	60-18	5/30/16	\$11.00 44%	\$5.00* 1700-0530161800-484		
NetApp Data Storage Equipment - Lot 3	61-18	5/30/16	\$11.00 44%	\$5.00* 1701-0530161815-484		
			\$75.00	\$38.00		\$0.00

Total Fees: \$65.00

No money is due. This statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-613-0158 option 4.




Cedar Rapids, IA
City Services - Fleet
101 1st St SE
Cedar Rapids, IA 52401-1205

Agency Contact: Lori Haskell
Invoice #: 484-052016
Invoice Date: 5/1/2016-5/31/2016
Due Date: 6/30/2016

Asset Description	Inventory ID	Date Sold	Sold \$ Fee %	Fee \$ Certificate ID	Credit Date	Credit \$
1998 GMC (K31#93) Blazer + 1060	37-16	5/2/16	\$1,427.00 5.00	\$71.35* 1256-0502161980-484		
1992 Ford F350 (Unit 4-1180)	38-16	5/2/16	\$1,300.00 5.00	\$65.00* 1757-0502161915-484		
1995 GMC 7800 Popack (Unit 1-0240)	39-16	5/2/16	\$2,500.00 5.00	\$125.00* 1716-0502161930-484		
2000 International 4700 (Unit 1-0350)	40-16	5/3/16	\$5,300.00 5.00	\$265.00* 1759-0503161900-484		
John Deere ATV (Unit 4-813)	42-16	5/3/16	\$1,810.00 5.00	\$90.50* 1761-0503161930-484		
1999 Trailking Hitched Lowboy Trailer (Unit 1	41-16	5/4/16	\$14,000.00 5.00	\$700.00* 1760-0504161937-484		
2000 Taylor Dorn Electric Cart - Unit 2-0790	50-16	6/13/16	\$800.00 5.00	\$40.00* 1776-0612161960-484		
2003 Taylor Dorn Electric Cart - Unit 2-281	51-16	5/12/16	\$7,100.00 5.00	\$355.00* 1771-0512161915-484		
2008 Ford Crown Victoria - Unit 5-0240	52-16	5/12/16	\$725.00 5.00	\$36.25* 1772-0512161930-484		
2007 Ford Crown Victoria - Unit 5-080	54-16	5/13/16	\$500.00 5.00	\$25.00* 1774-0513161900-484		
EZ-GO Electric Cart - Unit 2-285	55-16	6/15/16	\$222.50 5.00	\$11.12* 1775-0613161915-484		
2005 Ford Crown Victoria - Unit 5-1220	56-16	5/13/16	\$1,000.00 5.00	\$50.00* 1778-0513161930-484		

Total Fees: \$5.40

No money is due. This statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-613-0158 option 4.
Thank you!
*denotes fee was withheld by GovDeals



Cedar Rapids, IA
City Services - Fleet
101 1st St SE
Cedar Rapids, IA 52401-1205

Agency Contact: Lori Haskell
Invoice #: 484-052016
Invoice Date: 5/1/2016-5/31/2016
Due Date: 6/30/2016

Asset Description	Inventory ID	Date Sold	Sold \$ Fee %	Fee \$ Certificate ID	Credit Date	Credit \$
Legassee Praker Pump Organ	43-16	5/4/16	\$108.00 5.00	\$5.40* 1762-0504161999-484		
			\$108.00	\$5.40		\$0.00

Total Fees: \$5.40

No money is due. This statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-613-0158 option 4.
Thank you!
*denotes fee was withheld by GovDeals

Prior Sales Credits: \$0.00

Current Credits: \$0.00

Fees Withheld: \$5.40

Sold Assets Report

Ad hoc reporting options and example report shown

Our clients' most-utilized tool, the Sold Assets Report provides detailed data of all assets sold within any selected date range. With the ability to export to Microsoft Excel with a single click, this report can be easily imported into the seller's other recordkeeping systems, merged with additional inventory data, or filtered by department, category, etc.

More than 59 data fields can be reported with this ad hoc reporting tool, such as:

- Asset details: description, inventory ID, make/brand, model, VIN, mileage, category, status, tier (internal reallocation), etc.
- Seller filters: department, name/address of asset's physical location, seller's POC for the asset, etc.
- Auction data: starting bid, reserve amount, bid increment, number of hits to the auction page, number of bids placed, etc.
- Buyer info: name, company, city, state, and extended info (buyer's user ID, name for vehicle title, full address)
- Monetary data: sold amount, fee, net results, buyer's premium amount, tax amount and percentage if applicable, additional fee info (such as shipping/storage fee paid to seller by buyer), remittance payment number; and total sold amount, total fee, total net results, total taxes, etc.
- Timeline: auction start/end dates and times, buyer payment date, asset pick up date, remittance payment date

Sold Asset Report

Select any of the items to display the data or [check all items](#)

Asset			
<input type="checkbox"/> Asset ID	<input type="checkbox"/> Asset POC	<input type="checkbox"/> Category	<input type="checkbox"/> Department
<input type="checkbox"/> Description	<input type="checkbox"/> Inventory ID	<input type="checkbox"/> Location Name	<input type="checkbox"/> Dept #
<input type="checkbox"/> Tier	<input type="checkbox"/> Secondary Inventory ID	<input type="checkbox"/> Location Address	<input type="checkbox"/> Status
<input type="checkbox"/> VIN/Serial #	<input type="checkbox"/> Make / Brand	<input type="checkbox"/> Model	<input type="checkbox"/> Miles/Hours
<input type="checkbox"/> Year	<input type="checkbox"/> Long Description	<input type="checkbox"/> Title Restriction	<input type="checkbox"/> Authorized Bid Restriction
<input type="checkbox"/> Weight	<input type="checkbox"/> Weight Type		
Auction			
<input type="checkbox"/> Starting Bid	<input type="checkbox"/> Reserve	<input type="checkbox"/> Bid Increment	<input type="checkbox"/> # of Visitors
<input type="checkbox"/> # of Bids	<input type="checkbox"/> Start Date	<input type="checkbox"/> End Date	<input type="checkbox"/> # of Hits
<input type="checkbox"/> Auction Type	<input type="checkbox"/> Payment Rem Dt	<input type="checkbox"/> Removal Rem Dt	<input type="checkbox"/> Approve Sale
Buyer			
<input type="checkbox"/> Full Name	<input type="checkbox"/> Agency/Company	<input type="checkbox"/> City	<input type="checkbox"/> State/Province
<input type="checkbox"/> Title To	<input type="checkbox"/> Extended Info	<input type="checkbox"/> Country	<input type="checkbox"/> ID #
Monetary			
<input type="checkbox"/> Additional Fees	<input type="checkbox"/> Sold Amount	<input type="checkbox"/> Tax	<input type="checkbox"/> GovDeals Fee
<input type="checkbox"/> Picked Up Date	<input type="checkbox"/> Net Results	<input type="checkbox"/> Tax %	<input type="checkbox"/> Paid Date
<input type="checkbox"/> Credit Reason	<input type="checkbox"/> Check Date	<input type="checkbox"/> Bid of Sale Other \$	<input type="checkbox"/> Credit Date
<input type="checkbox"/> Check #	<input type="checkbox"/> Buyer's Premium	<input type="checkbox"/> Bid of Sale Other \$ Description	<input type="checkbox"/> Seller Payment
<input type="checkbox"/> Admin Fee			

Start Date: End Date:

or Check here to get all assets from the beginning

or Search by Payment #

Hide credits taken outside of date range

Hide all credits

Export to Excel

Continue


ID #	Description	Category	Buyer	Sold Amount	Hits	Auction Ended	Status
1	2004 Eurocopter (Airbus) AS350B2 Helicopter	Aircraft and Av	Michael	\$818,000.00	1	6/11/15 3:00 PM	PU
38	One Lot of Assorted Video and Photography Equipment	Photographic Eq	Michael	\$615.00	26	6/11/15 6:06 AM	PU
43	One Lot of (8) Karahonic Air Conditioners Model KA4C1 6MMVK	Industrial Equi	Rafael	\$160.00	7	6/11/15 8:06 PM	PU
49	13-2104 2801 Lanco Law Enforcement Armored Vehicle Bearcom	Automobiles (Re	Dennis	\$23,500.00	0	6/12/15 3:35 PM	PU
62	Merita Electric Powered Yamaha Chain Atlantic 1	Health and Beas	LONISE	\$285.00	15	6/26/15 8:12 PM	PU
65	Lot of 15 Refrigeration Compressors	Compressors	Ronald	\$210.00	11	6/25/15 6:00 PM	PU
66	One lot of (9) Used Turbine Units	Vehicle Equipme	JOSEPH	\$150.00	1	6/12/15 5:01 PM	PU
74	One lot of divs equipment	Boats and Mann	Jama	\$120.99	5	6/16/15 11:55 AM	PU
77	One lot of 2 Junken MC-100 mortuary cots	Mortuary Items	Robert	\$200.00	3	6/25/15 8:00 PM	PU
78	595092 One Peak Beam high intensity searchlight	Sporting Equipm	Eduardo	\$110.01	6	6/26/15 8:00 PM	PU
79	One lot of plastic interlocking paver mats	Outdoor Living	Charles	\$2,010.00	67	6/26/15 8:24 PM	PU
80	511647 One Hewlett Packard Design jet T610	Computers Part	roberto	\$100.00	2	6/26/15 6:00 PM	PU
81	586643 One Engle Dental system dental chair and dental light	Medical/Dentist	Aida	\$335.00	8	6/26/15 8:12 PM	PU
82	Generac Centuron 13000 watt electric generator	Generators	Michael	\$1,300.00	26	6/26/15 8:06 PM	PU
84	One lot of metal pipe	Pipe Valves a	Mohammed	\$4,475.00	134	6/26/15 9:27 PM	PU
85	701642 Steam Kettle	Cafeteria and K	Mance	\$630.00	7	6/26/15 8:03 PM	PU
				\$852,151.00			

Bill of Sale

A Bill of Sale will be automatically populated with the seller's information (including District logo/seal if desired); the winning bidder's name; all of the information regarding the asset sold, such as inventory number, VIN, make, model, etc.; sale price, tax amount if applicable; payment date and method; and the date sold. The Bill of Sale can be emailed to the winning bidder or printed and given to the bidder when he/she arrives to pick up the item won at auction.

The Bill of Sale contains a disclaimer: "Asset is sold as is, where is, and without warranty. Once the asset is removed from the seller's premises, there is no refund of monies previously paid." This language may be customized. The District is encouraged to obtain a Bill of Sale for every item picked up in order to retain a document the buyer has signed agreeing that no money will be refunded. The signed Bill of Sale may be uploaded to the completed auction.


[Print](#) | [Email](#) | [Close](#)



Raleigh, NC
222 W Hargett St
Raleigh, NC 27601-1316

Bill of Sale Date: 10 Jan 2022	Bill of Sale ID: 1102022
Asset ID: 3238	Inventory ID: 1108 (Asset# 15499)
	Award Amount: \$18,840.00 USD

Asset Information

	Description: 2011 Ford F-250 SD XL Regular Cab 4WD Utility Body Pickup	VIN/Serial: 1FD7X2B6XBEB33129
Year: 2011	Make/Brand: Ford	Model: F-250 SD
Body:	Trim:	Color:
		Meter: 67456 Miles (Accurate?: Yes)
		Title Restriction: Not Applicable

Sale Information

Actual Sold Amount: \$18,840.00 USD	Paid On: 11 Jan 2022 by Wire Transfer
Other Amount: \$0.00 USD	Other Amount Description:
Buyer's Premium: \$2,355.00 USD	
Total Amount: \$21,195.00 USD	

Buyer Information

Asset is sold as is, where is and without warranty. Once the asset is removed from the seller's premises there is no refund of monies previously paid.

Buyer/Agent Signature: _____

Print Name: _____

Date: _____

Current Bid Report

The Current Bid Report allows the seller to manage its current live auctions, with visibility of high bid amounts, reserve pricing, number of bids, auction end date and time, website traffic (hits and visitors), and the number of users who have added each auction to their watch lists.

This is an ad hoc report that may be customized and may be exported to Microsoft Excel.

Current Bid Report												
Select any of the items to display the data or check all items . <input type="checkbox"/> Asset ID <input type="checkbox"/> Inventory ID <input type="checkbox"/> Description <input type="checkbox"/> Location <input type="checkbox"/> Asset POC <input type="checkbox"/> Reserve <input type="checkbox"/> Opening Bid <input type="checkbox"/> Current Bid <input type="checkbox"/> # of Bids <input type="checkbox"/> Bid Increment <input type="checkbox"/> End Date <input type="checkbox"/> # of Visitors <input type="checkbox"/> # of Hits <input type="checkbox"/> # of Watchers <input type="checkbox"/> Tier <input type="checkbox"/> Auto Extension <input checked="" type="checkbox"/> Include Assets with no Bids <input type="checkbox"/> Export to Excel Continue												
2 auctions returned.												
ID #	Inventory ID	Description	Auction Type	Reserve	Opening Bid	Current Bid	# Bids	Auction End	# Visitors	# Hits	# Watchers	
101	4355	2008 Ford Expedition XLT 4WD	Online Auction	\$0.00	\$1,500.00	\$1,775.00	6	30 Dec 2021 01:15 PM ET	2,349	2,788	4	
102	4583	2015 Ford Econoline E-350 Super Duty	Online Auction	\$0.00	\$1,500.00	\$1,625.00	4	30 Dec 2021 11:15 AM ET	2,166	2,685	6	
				\$0.00	\$3,400.00							

Paid For/Picked Up Reports

Paid For/Picked Up Reports can be generated within a seller's GovDeals account to display all items sold at auction, separated by status. These reports are exportable to Microsoft Excel.

This three-part "PPU Report" provides real-time status lists of items that have not been paid for; those that have been paid for but have not yet been picked up; and those that have been paid for and have been picked up.

All of the PPU reports include the asset ID, inventory number, description, auction end date and time, high bid amount, sales taxes, seller-imposed fees to buyer, GovDeals fee amount, and buyer's total payment amount. Date of payment is also included on the "Paid" and "Paid & Picked Up" reports."

Examples of reports shown are, top to bottom:
"Not Paid," "Paid, Not Picked Up," & "Paid & Picked Up"

The "Not Paid" and "Paid, Not Picked Up" reports include a reminder feature that enables the seller to, with a single click, send a notification to the winning bidder reminding him or her that the payment or pick-up deadline has passed. Reminders can be automated or sent manually. These reports also contain a new "Add Note" feature, which allows City's users to leave notes on the current status of the transaction (i.e., "buyer given additional week to pay").

The payment reminder email includes payment instructions and a link to the auction won, as well as amount due. All reminder emails also include a direct link to the specific seller's Terms and Conditions that outline the payment terms and default penalties.

The "Paid & Picked Up" report also indicates the status of the seller's remittance payment from GovDeals, including the number of the GovDeals payment to the seller.

The screenshots display the following data:

Report 1: Not Paid

ID	Description	Status	Date	High Bid	Payment
101-100	Apple Pro Mouse	Not Paid	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-101	Apple Computer Mouse	Not Paid	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-102	Apple Computer Mouse	Not Paid	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-103	Apple Computer Mouse	Not Paid	12/01/2022 12:00:00 AM	\$12.00	\$12.00

Report 2: Paid, Not Picked Up

ID	Description	Status	Date	High Bid	Payment
101-104	Apple Computer Mouse	Paid, Not Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-105	Apple Computer Mouse	Paid, Not Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-106	Apple Computer Mouse	Paid, Not Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-107	Apple Computer Mouse	Paid, Not Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00

Report 3: Paid & Picked Up

ID	Description	Status	Date	High Bid	Payment
101-108	Apple Computer Mouse	Paid & Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-109	Apple Computer Mouse	Paid & Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-110	Apple Computer Mouse	Paid & Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00
101-111	Apple Computer Mouse	Paid & Picked Up	12/01/2022 12:00:00 AM	\$12.00	\$12.00

Summary Statistics:

- Total Revenue from GovDeals: \$1,102.61
- Total GovDeals Fees: \$26.91
- Total Revenue from GovDeals: \$1,129.52
- Total GovDeals Fees to Seller: \$26.91

Status Report

The Status Report provides the ability to quickly display asset auction data according to current status, such as those at auction, items sold, and auctions listed as on hold, as well as auctions that closed with no bids or those that did not meet reserve. These reports are easily exported to Microsoft Excel with a single click.

Asset Statuses

Ready for Auction Continue

Select any of the items to display the data or check all items.

Asset

<input type="checkbox"/> Asset ID	<input type="checkbox"/> Asset POC	<input type="checkbox"/> Category	<input type="checkbox"/> Department
<input type="checkbox"/> Description	<input type="checkbox"/> Inventory ID	<input type="checkbox"/> Location Name	<input type="checkbox"/> Dept. #
<input type="checkbox"/> Tier	<input type="checkbox"/> Secondary Inventory ID	<input type="checkbox"/> Location Address	<input type="checkbox"/> # of Photos
<input type="checkbox"/> VIN/Serial #	<input type="checkbox"/> Make / Brand	<input type="checkbox"/> Model	<input type="checkbox"/> Miles/Hours
<input type="checkbox"/> Year	<input type="checkbox"/> Long Description	<input type="checkbox"/> Title Restriction	<input type="checkbox"/> Authorized Bid Restriction
<input type="checkbox"/> QAL #	<input type="checkbox"/> Asset POC Email	<input type="checkbox"/> Asset POC Phone #	<input type="checkbox"/> Auction Preview URL
<input type="checkbox"/> Last Action Date	<input type="checkbox"/> Status	<input type="checkbox"/> Weight	<input type="checkbox"/> Weight Type
<input type="checkbox"/> Classification	<input type="checkbox"/> SKU	<input type="checkbox"/> NSN	<input type="checkbox"/> ASIN
<input type="checkbox"/> EAN	<input type="checkbox"/> # Watchers	<input type="checkbox"/> Approve Sales	

Auction

<input type="checkbox"/> Starting Bid	<input type="checkbox"/> Reserve	<input type="checkbox"/> Bid Increment	<input type="checkbox"/> # of Visitors	<input type="checkbox"/> Auto Extension
<input type="checkbox"/> # of Bids	<input type="checkbox"/> Start Date	<input type="checkbox"/> End Date	<input type="checkbox"/> # of Hits	<input type="checkbox"/> Auction Type
<input type="checkbox"/> # of Bidders	<input type="checkbox"/> Event #	<input type="checkbox"/> Event Name	<input type="checkbox"/> Event Date	
	<input type="checkbox"/> Invoice Date	<input type="checkbox"/> Invoice	<input type="checkbox"/> Monetary Type	

Buyer

<input type="checkbox"/> Full Name	<input type="checkbox"/> Agency/Company	<input type="checkbox"/> City	<input type="checkbox"/> State/Province	<input type="checkbox"/> ID #
<input type="checkbox"/> Title To		<input type="checkbox"/> Country		

Monetary

<input type="checkbox"/> Additional Fees	<input type="checkbox"/> Sold Amount	<input type="checkbox"/> Tax	<input type="checkbox"/> GovDeals Fee
<input type="checkbox"/> Credit Reason	<input type="checkbox"/> Net Results	<input type="checkbox"/> Tax %	<input type="checkbox"/> Credit Date
<input type="checkbox"/> Admn Fee	<input type="checkbox"/> Buyer's Premium	<input type="checkbox"/> Bill of Sale Other \$	<input type="checkbox"/> Reason for Inactive
<input type="checkbox"/> High Bid	<input type="checkbox"/> Opening Bid	<input type="checkbox"/> Bill of Sale Other \$ Description	<input type="checkbox"/> Paid Date
<input type="checkbox"/> Picked Up Date	<input type="checkbox"/> Reserve Amount	<input type="checkbox"/> Bid Increment	
<input type="checkbox"/> Seller Payment \$	<input type="checkbox"/> Check Date	<input type="checkbox"/> Check #	

Start Date End Date

or Check here to get all assets from the beginning

Export to Excel Remember my selections

Continue

Asset Statuses												
Ready for Auction Continue												
Export Results to Excel (without URL)												
ID #	Item ID	# Photos	Description	Action Date	Start Date/Time	End Date/Time	Open	Increment	Reserve/Strike	# Bids	High Bid	Auto Extension
6701	16933	1	2 Skins Mec Clothing #16933 01/7 LBS *****TRUCK UP ONLY****	2/6/17 10:45 AM	2/6/17 10:10 AM	2/16/17 10:00 AM	\$50.00	\$2.00	\$0.00	9	\$60.00	
6703	16944	1	Approx 3 LB Gold Tone Jewelry #16944	2/6/17 10:46 AM	2/6/17 10:10 AM	2/16/17 10:15 AM	\$25.00	\$5.00	\$0.00	6	\$25.00	
6704	16941		Misc Electronics # 16941	2/6/17 10:49 AM	2/6/17 11:00 AM	2/16/17 10:00 AM	\$10.00	\$2.00	\$0.00	4	\$10.00	
6703	16956		Approx 13 lbs Assorted Miscellaneous #16956	2/6/17 10:52 AM	2/6/17 11:00 AM	2/17/17 10:10 AM	\$25.00	\$2.00	\$0.00	0	\$25.00	
6708	16994		Approx 10 Assorted Leatherman Multitools Approx 5 lbs #16994	2/6/17 10:55 AM	2/6/17 11:00 AM	2/17/17 10:00 AM	\$25.00	\$5.00	\$2.00	0	\$25.00	
6710	16948		Approx 16 lbs Assorted Tools #16948	2/6/17 10:57 AM	2/6/17 11:00 AM	2/17/17 10:10 AM	\$25.00	\$5.00	\$0.00	0	\$25.00	

Buyer's and Seller's Certificates

When an auction closes, an email notifying the bidder of award will automatically be sent to the winning bidder with a link(s) to the Buyer's Certificate(s), and a matching Seller's Certificate will be sent to the seller's POC. These certificates contain the bidder's name, company name if applicable, address, telephone number, bidder ID number, item description, asset ID, and sold amount.

This notification of award also includes the seller's terms and conditions. Contact information for the seller is also provided to the buyer, as well as payment and asset removal instructions.

A PDF of the Bill of Sale will be included in the Seller's Certificate email.

Payment Confirmation

After a successful transaction, buyers will receive an email receipt confirming their online payment has been received by GovDeals.

Notification will also be sent to the seller regarding the payment receipt, and the seller may release the asset to the buyer.

From Accounts@govdeals.com
Sent: Wednesday, July 06, 2016 3:44 PM
To: ***@gmail.com
Subject: GovDeals.com Payment Received

Your payment has been received for invoice ID 393765. Promptly contact the seller(s) to discuss times and location for pickup. Please present the certificate(s) to the seller to receive the item(s) purchased. Thank you for using GovDeals.

The following assets are ready for pickup

Certificate ID: 45-0708161642-8245
Description: 1999 Ford Taurus
Sold Amount: \$2,500.00
Buyer's Premium: \$275.00
Tax: * \$156.25
Additional Fees: \$0.00
Subtotal: \$2,931.25
Total: \$2,931.25

GovDeals Seller's Certificate: 26126151819-7242

GovDeals.com - Trinity County Health and Human Services, CA has sold an item from the GovDeals Auction Services

BUYER INFORMATION		SELLER INFORMATION	
Name: DAVD	Company: [REDACTED]	Agency: Trinity County Health and Human Services, CA	Contact: [REDACTED]
Phone: 432	Address: 954 [REDACTED] CA	Name: [REDACTED]	Phone: [REDACTED]
Email: [REDACTED]		State: [REDACTED]	City: [REDACTED]
Address: [REDACTED]		Zip: [REDACTED]	Address: [REDACTED]
			Website: CA 95953

ITEM INFORMATION

Item ID: 45-0708161642-8245
Item Name: 1999 Ford Taurus
Asset ID: 4508161642-8245
Category: 11-111
Make: Ford
Model Year: 1999
Title Description: [REDACTED]

Item	Qty	Amount
1999 Ford Taurus	1	\$2,500.00
Tax		\$156.25
Buyer's Premium		\$275.00
Total		\$2,931.25

Payment Instructions

Payment must be made within 30 days of the auction date. Payment must be made electronically through the GovDeals website. Payment methods are listed below.

Asset Removal Instructions

Asset removal must be completed within 14 days of the auction date. Asset removal instructions are provided in the Seller's Certificate.

Marketing Outreach to Bring the Highest ROI

A major part of GovDeals' service and ultimate success is the promotion of assets through advertising and marketing. We expend significant effort and funding to maximize competitive bidding for our clients' assets, since competition for surplus assets is directly tied to the revenue the selling governments obtain for these assets. The District will not be charged a fee for any marketing efforts provided by GovDeals. Our marketing team averages nearly 3,000 advertisements, social media, and email promotions each month to support our government sellers' auctions – at no additional cost to them.

Our time-tested and proven approach to marketing government surplus goods for online auction is unparalleled. We know from research and experience how to develop and implement customized marketing plans for our government clients, and our 12-person Marketing Department has the expertise to create effective ads, press releases, mailings, etc., and utilize the right combination of these in order to consistently bring a steady stream of targeted website traffic to our government clients' surplus assets.

As marketing plans are developed for the District's assets, your GovDeals Account Manager and our Marketing Department will communicate regularly with your team to ensure the District is always involved in decision-making, such as approving ads or press releases.

Overview of Marketing Strategies

- ❖ **Niche Marketing:** Running/valuable vehicles, heavy equipment, unique, and high-value assets that the District wishes to sell on the GovDeals auction website will be advertised or listed on niche websites that will expose your assets to targeted buyers. For example:
 - Heavy trucks and highway equipment are advertised in Commercial Truck Trader, Equipment Trader, and www.MyLittleSalesman.com, as well as other trade publications.
 - Cars, trucks, and vans are advertised at www.CarDaddy.com.
 - Medical and laboratory items are promoted at www.DotMed.com, www.LabX.com and www.EquipMatching.com.
 - Transit and school buses are advertised at www.BusesOnline.com and www.BusNut.com.
 - Garbage trucks are advertised at www.TrashTrucksOnline.com, and fire trucks, ambulances, and other rescue equipment are advertised on www.1stResponder.com.

- ❖ **Email Marketing to Targeted Bidders:** GovDeals has bidders in all 50 U.S. states and in 160 foreign countries for a total of over 1 million registered and verified bidders. We have over 36,200 active bidders in South Carolina, and over 190,300 within 250 miles of Aiken (see maps on the following page). With our parent company's sister marketplaces and shared bidder base included, your auctions will have access to a bidder audience of approximately 4 million potential buyers.

To harness the strength of this extensive bidder base for asset marketing, email blasts (e-Flyers) are sent to previous bidders and buyers of relevant categories. This has repeatedly proven one of our most successful marketing strategies.

- ❖ **Local Marketing:** As shown on the maps on this page, GovDeals already has a large and active bidder base in the Aiken area. In order to further make local residents aware of the District's auctions, GovDeals' Marketing Department will implement strategies to inform the

public of the District's GovDeals auctions, including preparing press releases and placing ads as needed. Strategic marketing efforts, such as outdoor signage and public access TV ads, may be utilized as needed. GovDeals can also provide outdoor banners for high-traffic areas, as well as flyers for bulletin boards and to pass out to local businesses and residents.

❖ **Notifying Your Previous Bidders:** If desired by the District, GovDeals will notify the District's previous auction and/or sealed bid participants that the District is now selling surplus on GovDeals.com. This can be accomplished by postcard or email blast, depending on the District's wishes and the contact methods available to reach past participants.

❖ **Real Estate Marketing:** Real property assets that the District wishes to sell on the GovDeals auction website will be advertised or listed on niche websites that will expose your assets to targeted buyers. For example: AdLandPro.com, ClassifiedAds.com, Landwatch.com, Landsofamerica.com, Landandfarm.com, Classifieds.com, Domesticsale.com, and Mylittlesalesman.com.

MLS listings will be utilized for particularly valuable properties. GovDeals will provide yard signs to place on the District-owned parcels to point prospective bidders to the GovDeals website for bidding.

❖ **Custom Marketing Plans:** When the District has specialty assets to auction, GovDeals' Marketing Department will develop custom promotion and advertising strategies designed to bring the highest dollar amount possible for each asset. Various types of assets considered unique, high-value, or specialty may be considered for this custom marketing, which involves identification of target audiences and niche media.

Such assets may include, but are not limited to, helicopters and aircraft; classic/custom automobiles; specialty equipment; firearms and accessories; jewelry and collectibles; real estate properties; machinery and industrial equipment; and cost avoidance/demolition projects.

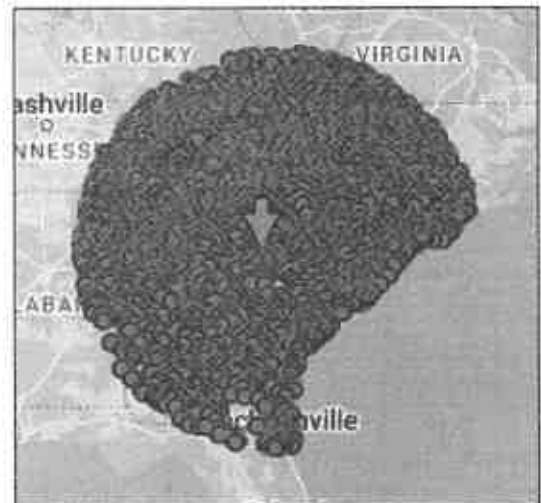
❖ **News Coverage:** GovDeals periodically receives local, regional, and national broadcast, online, and print media coverage. This not only results in promotion for specific assets, but also drives bidder sign-up. For example, a news report by MSN Money resulted in a 250% increase in daily registrations.

Examples of recent marketing outreach and results obtained for our clients' real property sales are provided on the following pages.

Over 36,200 Active GovDeals Bidders in South Carolina



Over 190,300 Active GovDeals Bidders within 250 Miles of Aiken



2013 Freightliner 114SD



Spartanburg County, SC
\$89,000

- Auction Dates: Apr 8, 2021—Apr 15, 2021
- Auction began with an opening bid of \$10,000 and an \$45,000 reserve
- Auction participants placed 44 bids
- Auction page had 922 visitors
- 326 visitors came from MyLittleSalesman.com, 230 from TrashTrucksOnline.com and 19 from CarDaddy.com.* **Google Analytics*

Advertised on:



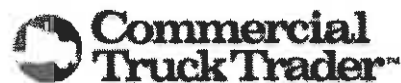
2016 Ford E450 Camera Truck



Mount Pleasant Waterworks,
SC
\$124,624

- Auction Dates: Aug 1, 2022—Aug 4, 2022
- Auction began with an opening bid of \$85,000 and no reserve
- Auction participants placed 24 bids
- Auction page had 704 visitors
- 91 visitors came from MyLittleSalesman.com and 82 from Commercial-TruckTrader.com.* **Google Analytics*

Advertised on:



**Hotel Furniture/Small Accessories
Building "C"**



**Marine Corps Community
Services, SC
\$6,051**

- Auction Dates: Nov 3, 2020—Nov 20, 2022
- Auction began with an opening bid of \$550 and an \$5,500 reserve
- Auction participants placed 12 bids
- Auction page had 714 visitors
- 45 visitors came from ClassifiedAds.com and 15 came from Locanto.com.

**Google Analytics*

Advertised



2003 Sterling Dump Truck



**Lancaster County Water &
Sewer District, SC
\$37,125**

- Auction Dates: Apr 19, 2022—May 10, 2022
- Auction began with an opening bid of \$25,000 and no reserve
- Auction participants placed 13 bids
- Auction page had 3,392 visitors
- 930 visitors came from MyLittleSalesman.com and 741 came Commercial-TruckTrader.com.*

**Google Analytics*

Advertised on:



2013 Ford F250



St. John's Fire District, SC
\$18,788

- Auction Dates: Mar 2, 2022—Mar 14, 2022
- Auction began with an opening bid of \$1 and an \$11,000 reserve
- Auction participants placed 36 bids
- Auction page had 2,146 visitors
- 594 visitors came from MyLittleSalesman.com, 386 from CommercialTruckTrader.com and 33 from ClassifiedAds.com.* **Google Analytics*

Advertised on:



2012 Ford F-150 XL SuperCrew



Greer Commission of Public Works, SC
\$22,575

- Auction Dates: Jan 12, 2022—Jan 24, 2022
- Auction began with an opening bid of \$3,700 and an \$15,000 reserve
- Auction participants placed 26 bids
- Auction page had 3,749 visitors
- 505 visitors came from MyLittleSalesman.com and 398 from CommercialTruckTrader.com.*

**Google Analytics*

Advertised on:



Bidding Made Simple and Reliable

Since launching the GovDeals online auction service 21 years ago, our bidder database has grown to approximately 4 million people throughout the United States as well as foreign countries. We have incorporated an array of bidder-friendly features that keep our buyers returning to GovDeals again and again.

- **Email Notifications:** GovDeals' bidders may elect to receive email notifications when they have been outbid on an auction, as well as when an asset is posted matching the bidder's selected "favorites" (described below). Winning bidders will always receive automatic email notification of auction award.
- **Favorites:** GovDeals' "favorites" feature allows bidders to be notified by email when new items from any selected category or search criteria are sent to auction. Examples of favorites could include heavy equipment auctioned in South Carolina; Ford trucks within 50 miles of Aiken; or all assets auctioned by the District.
- **Proxy Bid (Auto Bid):** The GovDeals online auction system includes an optional proxy bidding (Auto Bid) feature that enables bidders to enter the maximum price they are willing to pay, and the auction system will automatically place incremental bids until the bidder's maximum bid is reached, or until the asset is won. The bidder can choose to receive email notification if outbid.
- **Identity Protection:** GovDeals provides security, antivirus, and firewalls to prevent hacking of any auction information from the servers, and to prevent any bidder from learning the identity of another bidder. Also, GovDeals is PCI-compliant and does not store buyers' payment information.

- **Bidder Support:** GovDeals provides bidder support from a dedicated, U.S.-based service center staffed by 15 experienced GovDeals employees. Bidder support is available by live chat, email, and toll-free phone Monday-Friday from 8am-7pm EST, as well as Frequently Asked Questions (FAQ) available on GovDeals.com. The Bidder Services Help Desk receives more than 600 calls, emails, and live chats daily, and this team has a stellar 97% first-call resolution rate. The Bidder Services team endeavors to respond to bidder inquiries immediately, or as quickly as possible (in no more than one business day for non-urgent matters). The Bidder Services Help Desk has employees who are fluent in Spanish, and we have a language service available if we need assistance communicating with a prospective bidder who does not speak English or Spanish.

Auction Page - Bid Box



Example Auction Listing

Apply for Bid
Search

2001 Ford F-450 SD Regular Cab 2WD DRW

Available until: 1/9/22 1:00 PM ET

Remaining: 2 Days 1 hr

The item is available for 10 minutes to the auctioneer.

View this item

Tax 2001 Ford F-450 SD Regular Cab 2WD DRW

Buyer's Premium 12.5%

Starting Bid \$1,000.00

Buy \$2

High Bidder gdxh

Current Bid \$4,926.96

Buyer's Premium \$50.00

Maximum Bid \$4,976.96

2,694 bidders

Year	Make/Model	Make	Vehicle #	Miles	Title Status
2001	Ford	F-450 SD	1FDXP46F1HEB0C973	101,750	NO Title Req

Used/Free Description: This is a heavy-duty truck. It is in good condition and has been well-maintained. It is a great choice for anyone looking for a reliable work truck.

2001 Ford F-450 SD Regular Cab 2WD DRW V8 FORD SERVICE BULK TIRE V8 OHV V6 TURBO DIESEL

This is a heavy-duty truck. It is in good condition and has been well-maintained. It is a great choice for anyone looking for a reliable work truck.

Questions and Answers

Q: Hello, How are you? May I make an appointment between 2PM to 2:00 PM on 1/10/22, 21 to 26 AM?

A: Sure, let's talk on 1/10/22, 21 to 26 AM

Seller Information

ROUND ROCK TEXAS

Seller Name: Round Rock, TX (244,429,100,000)

Asset Contact: Marshall Johnson (Phone: 512-270-8477)

Asset Location: 701 Lullier, Pecos, TX Round Rock, TX 78665

Inspection

Most items offered for sale are used and may contain defects not immediately detectable. Bidders may inspect the property prior to bidding. Inspection is by appointment only.

Payment

Payment methods for this item are Wire Transfer, PayPal or credit cards (Visa, Mastercard, American Express, Discover) only. PayPal and credit card purchases are limited to below \$3,000 US and Bidders residing in the United States, Canada and Mexico Only. If the winning bid plus applicable taxes, if any indicated, plus the Buyer's premium equals to \$5,000.00 or more, Wire Transfer must be used. Buyers are not allowed to purchase if they have a PayPal and Credit Card limit of \$1,000. If Wire Transfer is chosen, a Wire Transfer Transaction Summary page will provide payment and account information. The Wire Transfer must be completed within 5 days unless otherwise specified below.

PAYMENT MUST BE MADE ONLINE - To make online payment, Log into your Liquidity Services account and select "My Bids". Please follow the instructions there.

Payment in full is due not later than five (5) business days from the time and date of the close of the auction. Payment must be made electronically via the payment methods listed below.

TAX CALCULATION & EXEMPTIONS

TAX CALCULATION: Sales Tax, where applicable, will be calculated and added at the end of the auction.

TAX EXEMPTION: Where taxes are applicable (see the Buyer's Certificate), Tax Exempt documents must be provided to Bidder Services at tax@govdeals.com within 24 hours of the auctions close and before payment is made. Bidders are encouraged to submit their Tax Exempt Documentation prior to the Auction's close to expedite this process. Please contact Bidder Services for all tax exemption questions.

Removal

Property may be removed by appointment only and appointments must be made at least 24 hours in advance. All items must be removed within ten (10) business days from the time and date of issuance of the Buyer's Certificate.

The Buyer will make all arrangements and perform all work necessary, including packing, loading and transportation of the property. No assistance will be provided. A daily storage fee of \$10.00 may be charged for any item not removed within the 10 business days allowed and stored on the Buyer's Certificate.

Media

Special Instructions

NOTICE: If you are the winning bidder and default by failing to adhere to this seller's terms and conditions your account with Liquidity Services WILL BE LOCKED.

Quantity/Weight: All property is offered for sale AS IS, WHERE IS. The City of Round Rock, TX makes no warranty, guaranty or representation of any kind, expressed or implied, as to the merchantability or fitness for any purpose of the property offered for sale. Please note that upon removal of the property, all sales are final.

Description/Warranty: Seller warrants to the Buyer that the property offered for sale will conform to its description. Any claim for misdescription must be made prior to removal of the property. If Seller confirms that the property does not conform to the description, Seller will keep the property and refund any money paid. The liability of the seller shall not exceed the actual purchase price of the property.

Quickstart Setup (SAS) # 00-012420

LIQUIDITY GovDeals

Help Desk Hours: Monday - Friday, 8 am - 7 pm ET. Contact us with any questions, comments or concerns.

Section E. Auction Labor and Management

Key Personnel

Key personnel directly serving the District will be an Account Manager and a regional Business Development Manager. Your Account Manager will provide on-site service to the District at least once per quarter, as well as on-call remote service between scheduled visits.

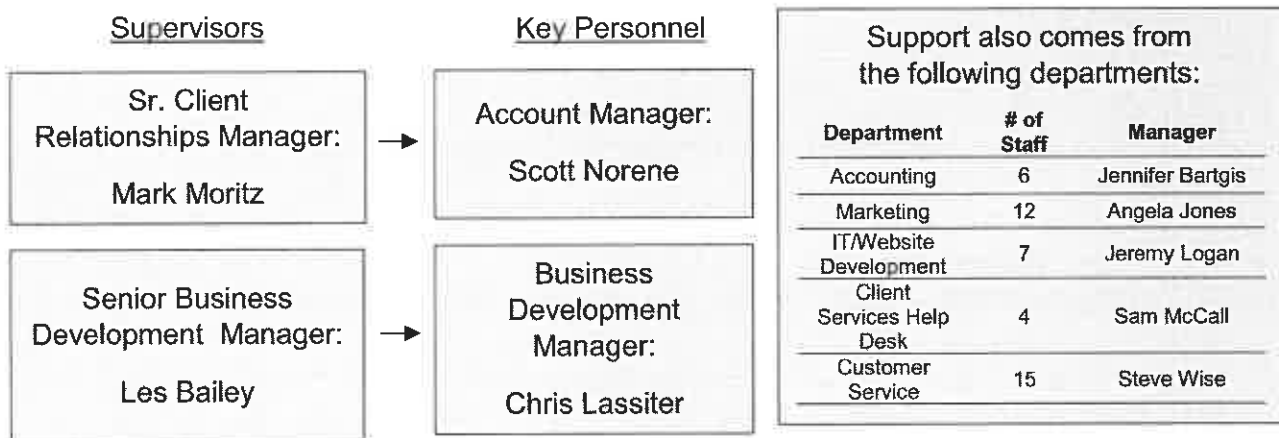
GovDeals is committed to sharing our strategy knowledge with the District through very interactive and hands-on service. GovDeals will be a true partner with the District to enable effective management of the District's surplus assets.

In addition to the project team dedicated to the District, we back up this hands-on, local relationship with robust and experienced staffing in all functional departments located at GovDeals' corporate offices. The District will have direct access to our accounting, marketing, and bidder support teams, as well as to our Client Help Desk and executive management. GovDeals will support the District by phone, email, live chat, webinars, and in-person meetings.

Your local Account Manager will be on-call 24/7, and our Accounting team, Marketing Department, and Client Services Help Desk stand ready to answer questions or provide solutions whenever an issue arises.

GovDeals' organizational chart identifying key personnel who will be assigned to deliver the services required is provided below.

Organization Chart for the District's Account



Following are professional summaries for each member of the District's account team, as well as other key personnel that will make an impact on the overall success of the District's surplus auctions.

Scott Norene, Account Manager

Cell: 803-440-7982 | Email: snorene@govdeals.com

As the District's Account Manager, Scott will be your primary contact for day-to-day auction operation needs. When requested by the District (at minimum, once per quarter), Scott will schedule an on-site service appointment with the District to process surplus assets, including taking photographs, creating auction listings, and meeting buyers for pickup after the auctions.

He will be responsible providing support to the District as well as monitoring the District's auctions for quality assurance. He will also work closely with GovDeals' marketing representatives to curate promotion strategies to ensure competitive bidding for the District's surplus assets. Scott, based in Blythewood, may be reached by cell phone or email 24 hours a day, 7 days a week. Scott is armed with in-depth knowledge of the GovDeals online auction system and how to maximize return of value for all asset types, particularly heavy equipment, vehicles, and miscellaneous furniture, technology, and specialty equipment and tools. He will be readily available to the District for support by phone, email, and on-site/remote meetings for coordination of auction strategies. Scott has been providing support to GovDeals' South Carolina clients since 2019 and has earned a reputation for professional and timely service.

Chris Lassiter, Business Development Manager

Cell: 828-527-7705 | Email: klassiter@govdeals.com

Committed to the overall success of the District's liquidation goals, Chris is able to examine an agency's processes and evaluate its needs to recommend strategies to ensure GovDeals meets the demands of its government sellers throughout South Carolina. Chris has served South Carolina clients since 2020, working together with the region's Account Manager to reach the goals of each client, while also promoting our service to other government entities, which expands the local bidder database. Chris strives to see all of his clients succeed, continuously going the extra mile to ensure contract terms are met. After over 2 years with GovDeals, Chris has in-depth knowledge of the state and region's surplus market. He will be a valuable resource for consultation, data-driven analysis, and specific local knowledge.

Angela Jones, Senior Manager, Digital Marketing

Toll-Free: 1-800-613-0156 Ext. 4515 | Email: ajones@govdeals.com

Responsible for all advertising and promotion of properties being auctioned on GovDeals, Angela Jones supervises a team of 12 full-time marketing specialists and graphic designers. This team places ads, writes press releases, and designs custom marketing plans for our clients' surplus sales. Your Account Manager will work closely with Angela and the Marketing Department to develop and execute marketing campaigns designed to drive targeted bidders to your surplus auctions and increase the selling price of your assets. Angela graduated with a BS in Business from Troy University, with a concentration in Marketing, and has been a valuable member of the GovDeals team since 2008.

Mark Moritz, Senior Manager, Client Relationships

Cell: 215-359-7296 | Email: mmoritz@govdeals.com

Mark Moritz provides oversight and management of 10 regionally based Account Managers throughout the East Coast and Midwest. Hired in 2008 as the Client Services Representative for Pennsylvania and New Jersey, Mark worked closely with more than 700 government clients to implement and operate the GovDeals platform and increase Return on Investment through auction sales. In his role as an Account Manager, Mark provided excellent on-site and remote service, auction strategy advice, and on-call consultations for his clients, and this dedication to service resulted in his 2019 promotion to one of two Client Service Manager positions, with the goal of guiding his team of Account Managers to provide excellent service to their clients. Now serving as Senior Manager, Client Relationships, Mark continues to work with his team daily to help the Account Managers handle current projects and challenges, as well as to develop methods to continually improve the service provided to clients.