

BOARD AGENDA ITEM

June 12, 2018

SUBJECT:

Surplus Technology Items

BACKGROUND INFORMATION:

The district periodically surpluses obsolete technology equipment. We have proposals from three reputable companies that are offering credit for our no longer needed appliances. This credit can be applied toward equipment, parts, and accessories that fit our existing network and technology needs. The highest bid was \$26,650.00.

ADMINISTRATIVE CONSIDERATION:

The Technology Department contacted multiple vendors and has received three quotes, the highest being \$26,650.00, in exchange for vendor credit that can be used for spare network parts and accessories.

RECOMMENDATION:

Authorize the trade of surplus equipment for \$26,650.00 with Network Craze.

ATTACHMENTS:

Summary sheets from all three received bids.

PREPARED BY:

Shawn D. Foster
Andrew R. Cox



Date: 4/12/2018 Rep: TS
 Terms: NET 30

SELLER:	BILL TO:	SHIP TO:
AIKEN COUNTY PUBLIC SCHOOL 1000 Brookhaven Dr Aiken, SC 29803 U.S.A.	NETWORK CRAZE TECHNOLOGIES 7037 Fly Road East Syracuse, NY 13057 U.S.A.	NETWORK CRAZE TECHNOLOGIES 7037 Fly Road East Syracuse, NY 13057 U.S.A.
Attn: Shawn Chandler	Attn: Nick Froio Phone: 8005052078	Attn: Nick Froio Phone: 8005052078

1. **SALE:** SELLER agrees to sell and BUYER agrees to purchase from the SELLER the machines and features listed below (referred to as the "Equipment") in accordance with the terms specified herein, including the terms and conditions on the reverse side hereof which are part of this agreement.

Line	Qty	Item #	Mfgr	Description	Unit Price	Extended Price
1	1	TRADE IN CREDIT	NETCRAZE	TRADE IN CREDIT	26,650.00	26,650.00
				HP 2510 24 g POE 1 \$40 \$40		
				HP 2530 48G 1 \$40 \$40		
				HP 2810 24g 47 \$40 \$1,880		
				HP 2810 48g 40 \$40 \$1,600		
				HP 3500YL 24 POE 19 \$200		
				\$3,800		
				HP 3500YL 48 POE 21 \$300		
				\$6,300		
				HP2520G 24 POE 17 \$40		
				\$680		
				WS-C2960S-24PS-L 76 \$60		
				\$4,560		
				WS-C2960S-24TS-L 60 \$30		
				\$1,800		
				WS-C2960S-48LPS-L 3 \$60		
				\$180		
				WS-C2960S-48TS-L 125 \$30		
				\$3,750		
				WS-C3560X-24T-S 20 \$50		
				\$1,000		
				WS-C3560X-48T-S 4 \$30		
				\$120		
				WS-C3560X-48T-S 6 \$150		
				\$900		
				440 \$26,650		

USED

This Statement of Work is made by and between Aiken County Public School District ("Customer") and Curvature, Inc. ("Curvature"). Customer and Curvature may be referred to herein individually as a "Party" and collectively as the "Parties." The Parties agree as follows:

SERVICES

Curvature will provide the IT Asset Disposition services described below (the "Services").

- Schedule Pick Up
- Pack & Ship
- Issue Asset Report
- Issue Certificate of Recycling

EQUIPMENT

Curvature to purchase equipment in the following files: Summary Below (Embedded Files)

Row Labels	Count of SN	Value/EA	Extended
HP 2510 24 g POE	1	\$5	\$5
HP 2530 48G	1	\$5	\$5
HP 2810 24g	21	\$5	\$105
HP 2810 48g	13	\$5	\$65
HP 3500YL 24 POE	2	\$5	\$10
HP 3500yl 24g POE	17	\$5	\$85
HP 3500YL 48 POE	21	\$10	\$210
HP2520G 24 POE	17	\$5	\$85
HP2810 24G	26	\$5	\$130
HP2810 48G	27	\$5	\$135
WS-C2960S-24PS-L V02	44	\$100	\$4,400
WS-C2960S-24PS-L V03	24	\$100	\$2,400
WS-C2960S-24PS-L V04	8	\$100	\$800
WS-C2960S-24TS-L V02	34	\$50	\$1,700
WS-C2960S-24TS-L V03	16	\$50	\$800
WS-C2960S-24TS-L V04	8	\$50	\$400
WS-C2960S-24TS-L V05	2	\$50	\$100
WS-C2960S-48LPS-L V02	2	\$75	\$150
WS-C2960S-48LPS-L V03	1	\$40	\$40
WS-C2960S-48TS-L V03	41	\$75	\$3,075
WS-C2960S-48TS-L V04	26	\$75	\$1,950
WS-C2960S-48TS-L V05	45	\$75	\$3,375
WS-C2960S-48TS-L V06	5	\$75	\$375
WS-C2960S-48TS-L V07	8	\$75	\$600
WS-C3560X-24T-S V02	20	\$100	\$2,000
WS-C3560X-48T-S V02	10	\$250	\$2,500
(blank)			\$0
Grand Total	440		\$25,500



Purchase Proposal 10091

Solature, LLC

Date 4/11/2018

Status Open

Rep TJ

PO 0

Customer	Requested By	Vendor
Solature, LLC 4908 Golden Parkway Suite 500 Buford, GA 30518 UNITED STATES	SOLATURE, LLC 5078 BRISTOL INDUSTRIAL WAY Unit 100 Buford, GA 30518 UNITED STATES	Aiken County Public Schools 1000 Brookhaven Dr. Aiken, SC 29803 UNITED STATES
Attn: Shipping Phone: 844-765-2887	Attn: Shipping Phone: 844-765-2887	Attn: Shawn Chandler Phone: 803-641-2428 Ext:12498

Line	Item	Mfgr.	Description	Qty.	Unit Cost	Ext. Cost
0001	WS-C2960S-24PS-L	CISCO	Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base PREVIOUSLY OWNED	76	45.00	3,420.00
0002	WS-C2960S-24TS-L	CISCO	Catalyst 2960S 24 GigE, 4 x SFP LAN Base PREVIOUSLY OWNED	58	25.00	1,450.00
0003	WS-C2960S-48LPS-L	CISCO	Catalyst 2960S 48 GigE PoE 370W, 4 x SFP LAN Base PREVIOUSLY OWNED	3	50.00	150.00
0004	WS-C2960S-48TS-L	CISCO	Catalyst 2960S 48 GigE, 4 x SFP LAN Base PREVIOUSLY OWNED	125	35.00	4,375.00
0005	WS-C3560X-24T-S	CISCO	Catalyst 3560X 24 Port Data IP Base PREVIOUSLY OWNED	20	75.00	1,500.00
0006	WS-C3560X-48T-S	CISCO	Catalyst 3560X 48 Port Data IP Base PREVIOUSLY OWNED	10	150.00	1,500.00
					Total Cost	12,395.00
					Total	12,395.00

Comments to Vendor

- 1.) Offer is good for 30 days. After that, we reserve the right to revise the attached offer based on market conditions.
- 2.) PMT will be made via trade-in per customer request after the equipment is audited and tested at our facility in Atlanta. Pricing is attached to this email for the trade-in units requested.
- 3.) We will pack the equipment and pick it up from your facility, but we will need it in one central location.
- 4.) Equipment must be in good working and cosmetic condition. No dents, corrosion, rust, etc.
- 5.) Equipment must be Cisco Original.