#### Proposal 210512

Provide Sound Equipment, Live Stream, & Cloud Screen<sup>™</sup> Event Page

for

2021 Aiken County High School Graduations

Submitted

May 11, 2021

By

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## **Interactive Display Systems, Inc.**

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#### **INTRODUCTION**

Interactive Display Solutions, Inc. (hereafter, "IDS") is pleased to submit this proposal for your consideration. The proposal will discuss the costs associated with rental of AV equipment and technical support during the 2021 Aiken County High School graduations (hereafter "PRODUCT") for Aiken County School District (hereafter "CLIENT") to be held at the seven Aiken County High Schools (hereafter, "FACILITY" or "FACILITIES").

#### **PROJECT SUMMARY**

Mr. Mike Rosier, on behalf of CLIENT, contacted IDS via telephone and email to discuss PRODUCT needs.

This proposal is in response to this request.

There are a total of seven graduations to be held in a two-day period  $- \frac{6}{10}/21$  and  $\frac{6}{11}/21$ . Three will be held on  $\frac{6}{10}$  at 8:00 p.m., and four will be held on  $\frac{6}{11}$  at the same time.

IDS will assemble a team of videographers from other local companies to staff the live streaming at the simultaneous events.

IDS will utilize onsite sound equipment at each school, except for Wagener-Salley and Silver Bluff High Schools. We will bring in loud speakers for these schools. We will be adding an audio mixer and wireless mic to each system, and connecting the streaming cameras to the sound system.

This proposal will provide associated materials and labor cost for providing AV equipment and technical support.

**COST:** The cost associated for each school graduation with rentals, labor, videographer, etc. is as follows (total price shown for multiples). Labor rate is \$120/hr. A 10% nonprofit discount will be applied to labor and rentals for final total:

1. Mixer		\$50.00
2. Wireless mic		\$50.00
3. Videographer		\$700.00
4. Sound technician		\$300.00
5. Project manager at school*		\$500.00
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\$350.00

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- 6. Labor for setup/takedown/misc. 7 hours @\$120/hr \$840.00
- 7. CLOUD SCREEN<sup>™</sup> page

NOTE - \* = The funds indicated for project manager for the Silver Bluff & Wagener Sally graduations will be allocated for additional sound equipment and associated labor. Dr. Siler, owner of IDS, will be onsite working as the videographer for these schools, so no project manager will be needed.

### **INVESTMENT PER SCHOOL**

Total rentals	\$100.00
Total service providers	\$1,500.00
Total labor	\$840.00
CLOUD SCREEN <sup>™</sup> page & souvenir page	\$350.00
Less 10% education discount	(\$300.00)
Total investment per school	\$2,490.00
Total investment for all seven high schools	\$17,430.00

### PAYMENT AND SCHEDULE

- 1. IDS will invoice CLIENT for 50% down payment = **\$8,715.00** via email to lock down the event support.
- 2. IDS would then set up all equipment and have everything event-ready by 7:00 AM on 6/10/21 & 6/11/21.
- **3.** IDS would then email CLIENT final invoice = **\$8,715.00**

## ADDITONAL WORK/RE-WORK

Any additional work needed due to increased scope by CLIENT personnel will result in additional charges at the rate of \$108/hour. Any additional scope will be summarized by IDS and sent to CLIENT personnel for approval prior to beginning additional work.

Any additional work required due to errors or omissions by IDS will be corrected/redone at no additional charge.



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This proposal is valid until 6/30/21.

Sincerely,

Siler

Jeff Siler, Ph.D. President, Interactive Display Systems, Inc.

The proposal is accepted as presented, or with customer/supplier modifications as noted and appropriately initialed.

Signature

Date

Name Printed